

## Message from the President and CEO



Takashi Miyama, President and CEO

Ajinomoto Healthy Supply Co., Inc. was founded in 1935 as Takara Pharmaceutical Ltd., a pharmaceutical company specializing in amino acid products. Today, we are the oldest and most established company in the Ajinomoto family in Japan and overseas.

We have been growing steadily as a company comprising characteristic divisions such as a sales division specializing in the sale and purchase of raw materials used in medicines, foods, drinks, feed, and cosmetics, and a cosmetics contract production division for the manufacture of cosmetics, cosmeceuticals, and toiletry products, A new area of growth for our company is the importation of raw materials for use in medicines and foods.

As a domestic sales company for Ajinomoto's amino acid business, we will sell our products creatively and operate efficiently to offer the products, information, and technical support for Food, Health and Beauty that the clients need. As we move into the 21st Century, we see changes as opportunities, and we will search out new business opportunities with creativity and mobility and will continue to grow our company.

## **Company Philosophy**

As a proud member of the Ajinomoto Group, Ajinomoto Healthy Supply Co., Inc.-(AHS) is an international company founded in Japan specializing in foods and amino acids.

We are a vital and growing company with amino acids and related products forming the core of our unique company business.

Our goal is contribute to people's lives through Food, Health and Beauty.

For our customers and society, for our employees and shareholders, AHS is a company that people have learned to trust.



# Corporate Identity Design Background



Of all the letters in the universe, the letter 'A' has a presence that is widely recognized. Our corporate identity, represents the corporate philosophy and the business content, as well as view of the future of AHS Ajinomoto Healthy Supply.

The letter A in the center of the design also represents, of course, the A in our company name Ajinomoto Healthy Supply, and inn amino Acids, the core product around which our company is founded. It also expresses the goal of AHS to become an A-ranked company. The space imagery motif around the letter A expresses the fact that amino acids, the original starting point of all life, originated outside the earth, and symbolizes our long corporate history and the unlimited possibilities that lay before us. Through this vital corporate identity we show the world that we are a growing company with a bright future.

## **Quality/Environmental Planning**

Our headquarters in Tokyo and our branch office in Osaka carry out sales activities of amino acids and raw materials for cosmetics. Contract production of cosmetics takes place at our Takasaki Plant in Gunma Prefecture.

The following is our quality/environmental plan based on the quality plan and the environmental basic plan of the Ajinomoto Group and the management philosophy of our company.

## 1 Guiding Ideology

Our goal is to provide our customers with the high-quality products and services that are reliable and satisfying by sincerely accepting the demands of our customers and society and to contribute to the achievement of a sustainable society.

## 2 Quality/Environmental Planning

We work on the following activities to contribute to the achievement of a sustainable society.

- Observe the quality or environment-related regulations and other demands we agreed.
- Make an integrated management system of the quality and the environment based on ISO9001 and ISO14001, continuously improve and operate it.
- Provide our customers with the high-quality products and services That are reliable and satisfying.
- 4. Give consideration to the regional and global environment by reducing the environmental impact and preventing pollution.

Based on this quality/environmental plan, we set the objectives and goals for quality assurance and environment preservation and operate.

This quality/environmental plan has been published and is well known by our employees and the general public.

June 25, 2012 Takashi Miyama, President and CEO

#### ISO9001 Standards

Certifying Organization: SGS Japan inc. Registration Number: JP08/061200 Applicable Standards:

JIS Q 9001:2008(ISO 9001:2008)

Target Areas:

- 1. Design, development, contract production, and supply of cosmetics.
- 2. Purchasing, sales, and the import and export of raw materials used in amino acid medicines, foods, feed, and cosmetics.

First time registration date: April 9, 2004

Registration scope:

Company (Headquarters, Osaka Branch and Takasaki Plant)



#### ISO14001 Standards

Certifying Organization: SGS Japan inc. Registration Number: JP08/070534 Applicable Standards:

JIS Q 14001:2004(ISO 14001:2004)

Target Areas:

- 1. Design, development, contract production, and supply of cosmetics.
- 2. Purchasing, sales, and the import and export, of raw materials used in amino acid medicines, food, feed and cosmetics.

First registration date: December 6, 2005 Registration scope:

Company (Headquarters, Osaka Branch and Takasaki Plant)



## Introduction

Amino acids are the fundamental building blocks of all life. More than 4 billion years ago, the earth's first living creatures had amino acids.

Our bodies are built on amino acids, and they are inextricably woven into the fabric of ourselves, and our lives.

In cooperation with Ajinomoto, the world's largest supplier of amino acids, AHS has been working with amino acids for more than half a century. The amino acids and related products offered by AHS incorporate

extensive experience and expertise. They are created using the most advanced technology and are custom designed for use in a wide variety of fields including medicine, foods, cosmetics and feed.

In addition to offering an extensive variety of amino acid raw materials, we produce a variety of cosmetics that meet today's market needs.

In the future AHS will continue to respond to customer needs with flexibility and diligence.

#### Medicines Pharmacetical Intermediates Liver Medicine Expectorants Foods Skin Care products Transfusion Moisturizers Anti Ulcers ■Taste Enhancers Permanent Products Sweeteners Hair Growth Products Flavor Enhancers Hair Care products Make-up products ■Body Care Products Amino Acids Cosmetics Toiletries **Nutrition Enhancers** ●Enteral Nutrition: EN Medical Foods Feed Additives Supplements For Livestock For Race Horses

#### **Product Line**

#### Ingredients for Pharmaceuticals

Amino Acids

L-Amino Acids

DL-Amino Acids

D-Amino Acids

Compound Salts of L-Amino

Acids

Amino Acid Esters

Amino Alcohol

Amino Acid Metabolites

Related Compounds of Nucleic

Acids

Tocopherol

Soybean Sterol

Hidro genated lecithin

Aspartame

Saccharide Active pharmaceutical

Ingredients

Culture Medium

Soybean Protein for Culture

Medium

#### Food ingredients, seasonings

Amino Acids(Food Additives) Amino AcidsMIX(Food Additives)

Aiinomoto(MSG)

Nucleic Acid Related Taste

Enhancers

High Intensive Sweeteners

Pal sweet diet®

Amino Acid Related Sweeteners

Amiace<sub>®</sub>

AHS-Glycine

AHS-DL-Alanine®

Trehalose

Coffee extract

Tea extract

Edible Oile

Various ingredients for dietary Supplements

#### Feed ingredients

[Amino Acids]

L-Lysine-HCL

L-Threonine

L-Tryptophan

Glycine

[Soybean-relevant items]

Sovbean(Extruded)

Soybean protein

Sovbean hull

[Others]

AHS-Peptidoglycan®

Pineapple-meal

Bio-Chlor

#### Fertilizer

Amiheart@ HAYANEHAYAOKI@

AJIFOL® AminoGuard®

DojouSaiseitan

#### Raw Materials for Cosmetics and Toiletries

Amino acid based anionic

surfactants

Amisoft@

Amilite@

Amino acid based

cationicsurfactant

CAE®

Amino acid amphoteric

surfactants

Aminsafe®

Natural Amino Acid Soap

Aminosoap@

Natural moisturizers

PCAsoda

Prodew®

Acquadew®

Amino acid based fnctional powers

Amihope®

Amino acids based emollient

Amino acid system ultraviolet

ravs absorbent

Softshade@

Amino acid system oil gelatinizer

EB-21, GP-1

Amino acid based UV-A absorber

Amino acids based nonionic surfacants

"Amiter" "Pyroter"

#### Custom Manufacturing Operatio for Cosmetics and Toi

Hair Shampoo

Hair Treatment

Hair Rinse

Body Shampoo

Body Lotion

Face Washing Foam

Creams/Milky lotions

Skin toner/Beauty Serums

Sunscreen

Hand Soap

Make-up drop

Cleansing gel, Cleansing oil

#### Import/Export

Medicines

Lntermediates for medicine

S.A.Aiinomoto OmniChem N.V

Products

Medicines and Intermediates

for medicine

Tannic Acids

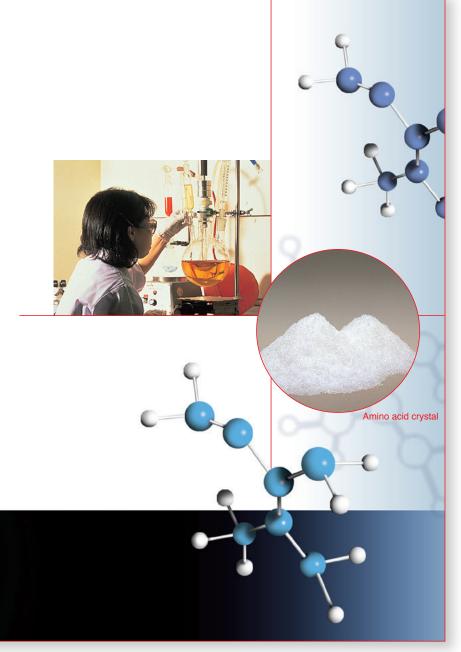
Food Materials & Farm Crops

## **Amino Acid Sales Headquarters**

As a wholly owned subsidiary of Ajinomoto, and as a specialized trading company in the fine chemical sector, we have been meeting the needs of our customers for more than half a century. We have accepted the business transfer for the sale of amino acid for pharmaceuticals, food additive, and feed from Ajinomoto and have been carrying out the operations as the sole agent of Ajinomoto in Japan. We also handle a wide range of third party products as a specialized trading company in fine fine chemical sector.

### **Feed Group**

Since sales for parenteral nutrition started in the 1950's, Ajinomoto's amino acid for pharmaceutical are widely used in medicine, from drugs for peptic ulcers and enteral nutrition to cold medicine, digestive medicine, and energy drinks. We also handle the special materials for medicine like Tocopherol (Vitamin E), Soysterol (Soy bean sterol), aspartame for pharmaceuticals and hydrogenated refined soy lecithin, etc. Moreover, we actively promote our API (Active Pharmaceutical Ingredients) business utilizing the containment manufacturing facility in Ajinomoto and biological products, such as serum free medium essential for antibody drug manufacturing, so that we can meet the increasingly needs of customers and make a best effort to be of further service.



## **Amino Acid Sales Headquarters**

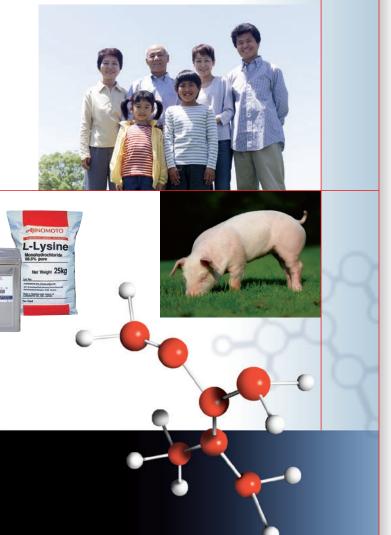
## Food field

Ajinomoto's amino acid as food additives have been widely used as seasoning and Enhancing agent for the processed food since in the 1950's. Later, amid rising health consciousness, amino acid attracted attention as healthy function element or as nutritional content in the beverage and functional food market. Supplying customers with extensive information and experience useful for the improvement of QOL (Quality of Life), we will continue to contribute to human kind through amino acids.

Moreover, we will meet the needs of our customers by supplying the other food materials of the Ajinomoto group.

## Feed field

Around the world, Ajinomoto's feed additive amino acids are widely used in the field of animal nutrition, such as growth promotion and nutrition support. Recently, it has been clarified that the excrement nitrogen from animals is a source of greenhouse gas, and the efficient use of amino acids for animal feed has atracted attention from the perspective of global warming.



## **Cosmetic & Toiletries Department**

Ajinomoto is a pioneer of amino-acid-based personal care products, with unrivalled experience in this field. As the sole domestic agent for Ajinomoto's extensive range of personal care products, AHS has been providing ingredients having characteristic functions for a long time and contact production of safe, people-and environment friendly amino-acid-based cosmetics.

### The cosmetics ingredients

## Specializing in Amino-Acid-Based Cosmeticic Ingredients

When it comes to amino-acid-based personal care ingredients, AHS offers an extensive range of not only Ajinomoto products, but also Nihon Emulsion products and our own in-house products.

Amino acids are very compatible with the human body, as they constitute a large part of our skin and hair. Amino acids are also very biodegradable, making these natural components environmentally friendly.

These unique characteristics of amino acids and their derivatives allow us to prouduce

### **Cosmetics OEM**

## **Producing High-Quality Products** For Beauty & Health

We perform contract production of an extensive range of amino-acid-based cosmetics and cosmeeceuticals with the concept of providing cosmetics that are safe, people-and environmemt-friendly in the market.

From emulsifying and mixing to filling, final packing and inspection, all while exceeding GMP stadards, the Takasaki Plant (ISO9001 certified) boasts a unified production system.

New product planning and development also takes place here. The Plant features the most modern production technology, allowing us to offer our costomers the latest products at competitive prices.

Our goal is to use innovative technology to produce safe, high-quality products that contribute to the health and beauty of our costomers.



The Takasaki Plant



### **Company Outline**

Company Name Ajinomoto Healthy Supply Co., Inc. (AHS)

Business

1)Sales, import and export of raw materials used in pharmaceuticals, foods, drinks, feed and cosmetics
2)Subcontract manufacturing of cosmeceuticals, cosmetics and toiletry products

Headquarters San-ei Building, Annex Kyoubashi 2-17-11 Chuo-ku, Tokyo 104-0031 Phone No.: 81 3 3563 0051 Facsimile No.: 81 3 3563 3221

Osaka Branch
Ajinomoto Group Osaka Building
Nakanoshima 6-2-57
Kita-ku, Osaka 530-0005
Phone No.: 81 6 6449 5765
Facsimile No.: 81 6 6449 5767

Takasaki Plant Kaganocho 3606 Takasaki City Gunma Prefecture 370-1201 Phone No.: 81 27 347 2483 Facsimile No.: 81 27 347 1828

Founded May, 1935

Capitalized ¥380 million

Shareholder Ajinomoto Co., Inc.

Account year March 31

Employees Approximately 100

Officers

Takashi Miyama, President & C.E.O

Hideki Kurokawa, Director Corporate Executive Officer

Makoto Oota, Director Corporate Executive Officer

Shoichi Asada, Part-time service Corporate Auditor

Yoshiteru Masai, Part-time service Corporate Auditor

Kazutoshi Maeda, Part-time service Corporate Auditor

Masaki Yasui, Corporate Auditor

Yasushi Takagi, Part-time service Corporate Auditor

Tatsuru Tabohashi, Corporate Executive Officer

Makoto Nakajima, Corporate Executive Officer

## **Company History**

•Founded as Takara Pharmaceutical Ltd., a fully owned subsidiary of Ajinomoto Co., Inc. for the manufacture and sales of pharmaceuticals.(The word "Takara" was taken from the Takara-cho area, near Kyobashi in Tokyo, where the company was established.)

 After producing a variety of pharmaceuticals until 1946, switched to production and sales of insecticides. (Insecticide operations ended in 1970.)

• Started sales of amino acid and amino acid derived pharmaceutical materials.

Company name changed to Takara Industries Ltd.
 Aiinomoto seasoning and gift packs introduced.

Began contract manufacturing of cosmetics and toiletry products.

1984 • Ajinomoto sweetener package business started.

1989 • Company name changed to Ajinomoto Takara Corporation, Inc.

• Start of domestic sales of Ajinomoto amino acids sales headquarters

1999 • Start of domestic sales of Ajinomoto amino acids for feed.

 Packaging operations separated and consolidated with Ajinomoto Packaging Inc.

 Domestic sales operations of Ajinomoto fragrance products completely transferrsd, amino acid sales carried out by Ajinomoto's amino acid operation domestic sales company, and sales operations for fragrance products reorganized.

 3 projects of amino acid business, food transformed business and Cosmetic & Toiletries Department business are established.

**2003** ●I move to Osaka branch office and Ajinomoto group Osaka building.

• Quality ISO (ISO9001:2000) authentication is acquired.

2005 •A company's name is changed to "Ajinomoto healthy supply corporation". ISO (ISO14001:2004) authentication is acquired. The environment

•The management system into which quality ISO and environment ISO were integrated is introduced.

2009 • 100th anniversary of Ajinomoto group foundation

## **Organizational Diagram**

